



ALCUE NET

Latin America, Caribbean and European Union Network on Research and Innovation

Enhancing NCP Skills: Sharing good practices **IDEAL-IST Support Network**

Daniela Fazenda
ICT NATIONAL CONTACT POINT
DFA@IMPULSE.BRUSSELS



ALCUE NET has received funding from the European Unions Seventh Framework Programme for research, technological development and demonstration under grant agreement No 311953

Who we are

Ideal-ist Representatives




- Network of **national contact points**
- for **ICT in Horizon 2020**
- Worldwide support
- In your own language

| Albania | Argentina | Armenia | Australia | Austria | Azerbaijan | Belarus | Belgium | Bolivia | Bosnia and Herzegovina | Bulgaria | Canada | Chile | Costa Rica | Croatia | Cyprus | Czech Republic | Denmark | Dominican Republic | Egypt | Estonia | Faroe Islands | Finland | France | Georgia | Germany | Greece | Greenland | Guatemala | Hungary | Iceland | India | Indonesia | Ireland | Israel | Italy | Japan | Jordan | Latvia | Lithuania | Luxembourg | Macedonia | Malta | Mexico | Moldova | Montenegro | Morocco | Netherlands | New Zealand | Norway | Philippines | Poland | Portugal | Romania | Russia | Serbia | Singapore | Slovakia | Slovenia | Spain | Sweden | Switzerland | Taiwan | Tunisia | Turkey | Uganda | Ukraine | United Kingdom | Uruguay | Uzbekistan | Quality Manager

What we do

IDEAL-IST offers support to proposers in order to:

- Increase the prestige of their research and innovation
- Increase participation and success
- Offer face-to-face networking and meetings
- Organise workshops 
- Facilitate Quality-checked Partner search

FROM

Project idea

TO

Successful proposal submission

IDEAL-IST project objectives

- **Reinforce** the ICT network by promoting **trans-national cooperation**
- Identify, promote and share **good practices**
- Deliver **tailor-made** twinning and training **measures** to ICT NCPs and other H2020 stakeholders
- Provide **partner search**, pre- and full **proposal quality support**
- Provide focused **support** for SMEs in the ICT sector and organisations **new to H2020**
- Provide new and enhanced **tools** for NCPs and H2020 proposers

Partner Search Service



Step1

Proposer inserts a new Partner Search online



Step2

PS is checked by local representative & Quality Team according to subjective & objective criteria:
Quality Label



PS is published & distributed to subscribers of national mailing list (~85,000 contacts)

Step3



Potential partner send EOIs (Expression of interest) to proposers (on avg. 50 per PS)

Step4



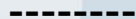
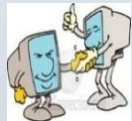
Step5

Proposer replies to EOIs (Standard reply form) & chooses partner(s) to build consortium (98% success rate)



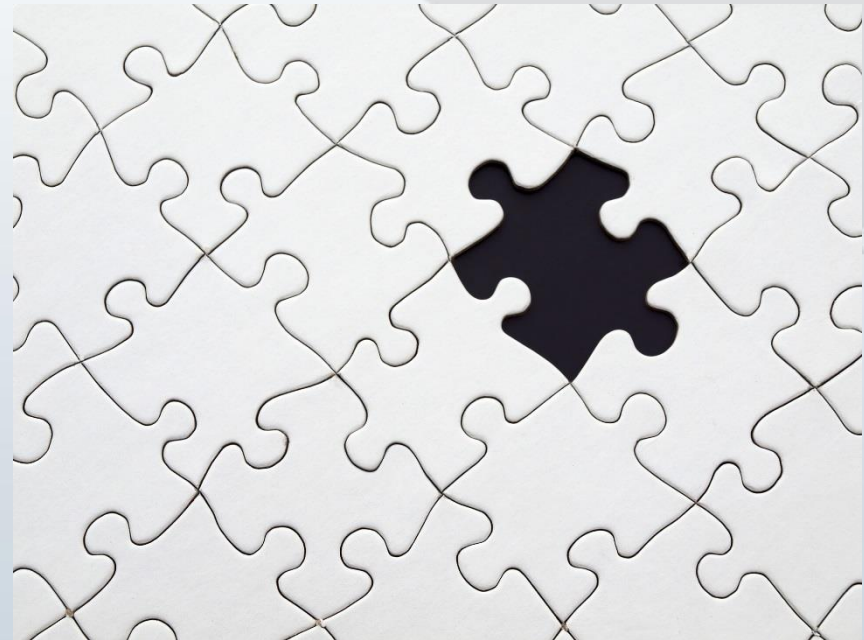
Step6

PS is closed & Proposer fills in feedback form



Why Launch a Partner Search?

- Increase **awareness**
- Present your **potential**
- Find specific **expertise**
- Find partners **abroad**
- Create **added value** with a new partner
- **Expand** into another challenge
- Get **valuable input** from the Quality Team
- Find a **coordinator** for your project idea/proposal



Partner Search Information

Home » Create content » Partner search

Launch a New Partner Search

Proposal Name: *

PROJECT OVERVIEW

Call Identifier

Objective

Funding Schemes

Evaluation Scheme

Closure Date

Subject:

Rich text editor toolbar with icons for Bold, Italic, Underline, Bulleted List, Numbered List, Indent, Outdent, Undo, Redo, Link, Unlink, Text Color, Background Color, Text Size, Font Family, and Format. Below the toolbar is a text input field.

Tip!! Working documents before submitting a Partner Search:

- [One page proposal](#)
- [Guide for ICT-related topics](#)

Partner Search works both ways!

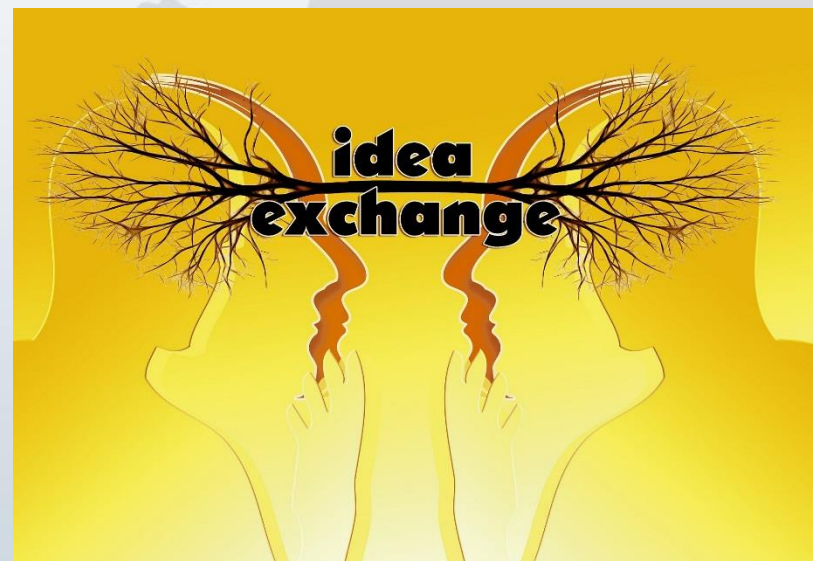
Either submit a **Partner Search**

at www.ideal-ist.eu/user/register



Or an **Expression of Interest**

at www.ideal-ist.eu/partner-search/pssearch



Other IDEAL-IST services – Toolbox

Home » Toolbox » Basic info

This Toolbox has been designed by Ideal-ist to support proposers during the whole application process from project idea to project completion and future planning. Choose a category and a sub category to see a list of available media content

Basic info

Proposal

Project

Search



Upload an item

› Instruments

› Newcomer resources

› Calls and background information

› Archives

› Fact Sheets

› Financial and legal issues

› Intellectual property rights

› Horizon 2020

› Vocabulary / Glossary

Other IDEAL-IST services – Brokerage

At the Florence ICT Proposers' Day event:

- **815** participants
- from **50** different **countries**
- representing: universities, research institutes, SMEs and large companies
- held **3285** meetings



PLUS (in some Brokerage Events): pre-proposal check activities!!
ICT Proposer's Day: 26-27 September 2016 in Bratislava, Slovakia

Tips for success!

- Use the Ideal-ist Toolbox
- Subscribe the Ideal-ist newsletter
- Insert your Partner Search or your Expression of Interest at Ideal-ist Partner Search Tool
- Participate at the Brokerage Events
- Search for experienced winners of previous projects at Cordis
- Ask your NCP, share your profile with your NCP
- **BE PROACTIVE**

Find us @

<http://www.ideal-ist.eu>

<http://www.linkedin.com/company/ideal-ist-eu>

http://twitter.com/ICT_IDEALIST



The best place to benefit from H2020's know-how, know-what, know-who and knowledge!